

Source One Auto Group, LLC

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Why Consign?

We know you're busy and have much more important things to do, so let us handle the sale of your car.

- We'll do our best to get you the highest retail price possible for your car.
- Your car will receive high exposure at our facility.
- All title work and registration will be handled by us.
- You won't have to deal with time-wasting tire-kickers.
- You don't have to deal with the buyer until the sale is finalized. We facilitate the whole process for you.
- You don't have to worry about re-arranging your schedule to meet with a potential buyer and then have them show up early or late or not at all.
- You don't have to worry about strangers coming to your home.
- You won't have to sort through numerous emails or phone calls to determine who is or who is not an actual buyer.

Frequently Asked Questions

How is the selling price determined?

Simply call us or stop by and we will do an evaluation of your vehicle with you. In addition to our initial condition inspection, we will consult numerous sources in order to come up with an agreed upon fair and marketable value for your car. Cars priced too high will discourage potential buyers, while cars priced too far below fair-market-value will result in lost profits. We can help you determine the correct asking price for your car.

Will professional detailing increase the value of my car?

Our experience has shown that a professional detailing will greatly increase the sales potential of your car which in turn will enable your car to command a potentially higher selling price. You may have this done on your own or we can do it for you.

How is the consignment process started?

You will need to complete and sign our used vehicle consignment agreement and pay the initial \$199 start-up fee. You will then deliver your car to our facility where it will undergo a complete pre-sale inspection. Items requiring repair, if any, will be brought to your attention. You may elect to have the work done elsewhere or we can do it for you. Once the car is retail ready, we will advertise and display the car for you.

Is the \$199 fee the only fee involved?

The \$199 fee is the only up-front fee involved. Repairs and professional detailing authorized by you will be charged separately. When your vehicle sells, our standard flat commission rate as outlined in the agreement will apply.

Will anyone be contacting me about my vehicle?

No. All calls, emails, faxes and appointments will be directed to our facility and its staff. Once all necessary information is provided to us, other than approving the final sale price and terms, you will be removed from the buying and selling process. That's what you're paying us for. You won't have to deal with any hagglers, negotiations, or otherwise.

Will my car be safe while at your facility?

Yes. We are fully bonded and insured and will accompany all potential buyers on every test drive.

Will I need to keep active insurance on my car while consigned?

Yes. Since the car is not titled or registered to us, our insurance will not cover the car. You will need to keep your insurance active and up-to-date until it is paid for and delivered to its new owner.

What documentation will I need to provide in order for you to sell my car?

You will need to furnish the official title for the car along with proper identification that appoints you as the legal owner of the car. Also, we will take care of paying off the lien, if applicable, once your vehicle is sold and paid for in full. You will still be responsible for making all lien payments on the car while it is for sale.

Will you warranty my car?

No. No warranties or guarantees are provided by Source One Auto Group, LLC to the buyer unless purchased separately. The consignment process is strictly a sale between you, the seller, and the buyer. We are only here to facilitate the sale process for you.

Is an AutoCheck report necessary?

No. While an Autocheck report will make your buyer feel more at ease, and thusly make your car more appealing, they are not necessary, nor will they increase the value of your car.

Where will you advertise my car?

Your car will be advertised on our website, cars.com, autotrader.com, craigslist.org and others.

What happens if my car does not sell?

You will have the option to sign another agreement or to remove your car from our lot. All detailing and repair work must be paid for before the car is removed from our premises.